

DOCKET SECTION

BEFORE THE
POSTAL RATE COMMISSION
WASHINGTON, D.C. 20268-0001

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POSTAL RATE COMMISSION
OFFICE OF THE SECRETARY

POSTAL RATE AND FEE CHANGES, 1997

Docket No. R97-1

THE DIRECT MARKETING ASSOCIATION'S DESIGNATION OF WRITTEN
CROSS-EXAMINATION OF USPS WITNESS PANZAR

The Direct Marketing Association, Inc. designates the following
interrogatory responses as written cross-examination of USPS witness Panzar:

ADVO/USPS-T11: 4, 7, 9-11

DMA/USPS-T11: 1-2

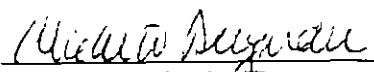
MH/USPS-T11: 1

NAA/USPS-T11: 2-4, 6-9

UPS/USPS-T11: 1-14, 18-21

VP-CW/USPS-T11: 1-2

Respectfully submitted,

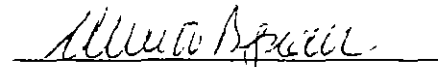

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Dated: October 10, 1997

CERTIFICATE OF SERVICE

I hereby certify that I have this date served the foregoing document in accordance with Section 12 of the Commissioner's Rules of Practice, as modified by the Special Rules of Practice.


Michael D. Bergman

Dated: October 10, 1997